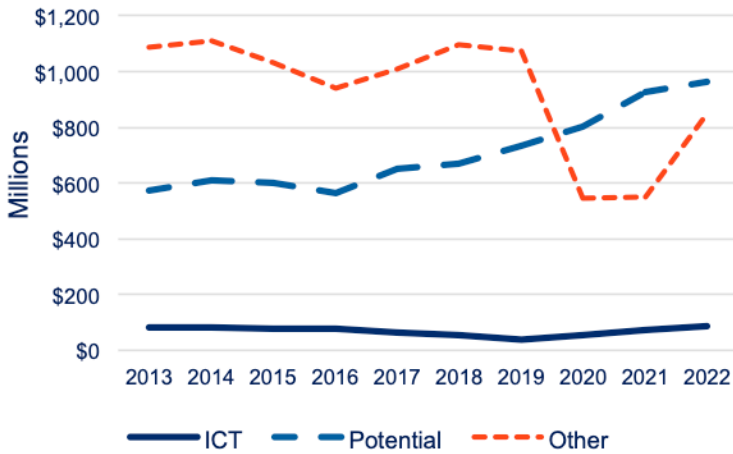




Pennsylvania's 2nd and Digital Trade

PA-2 Services Exports, 2013-2022



ICT services exports grew from \$82 million in 2013 to \$86 million in 2022 (4%), supporting 130 direct and 109 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$574 million to \$964 million (68%), supporting 2,613 direct and 2,131 indirect jobs in 2022.

Exports of other services were around \$1.1 billion in both 2013 and 2019, but then fell sharply due to Covid-19. They have not yet fully recovered.

Pennsylvania's 2nd district's digitally tradeable services exports supported 2,742 direct and 2,240 indirect American jobs in 2022.

Top Markets for Digitally Tradeable Services from PA-2, 2022 (\$M)

Country	ICT	Potential	Total
Europe	\$31	\$404	\$434
Central & South America	\$23	\$218	\$241
Asia & Pacific (ex. China)	\$16	\$175	\$191
North America	\$11	\$106	\$117
Middle East & Africa	\$2.3	\$35	\$38
China	\$2.7	\$26	\$28

Europe was Pennsylvania's 2nd district's top market for digitally tradeable services, followed by Central & South America.

Pennsylvania's 2nd district's exports of potentially ICT-enabled services to Ireland grew from \$23 million in 2013 to \$89 million (+302%) in 2022.

The "Digital Dozen" accounted for \$403 million out of Pennsylvania's 2nd district's \$1.0 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from PA-2, 2022 (\$M)

Type (ICT in bold)	Total
Financial Management and Advisory Services	\$243
Legal Services	\$155
Business Management and Consulting Services	\$139
Insurance Services	\$96
Research and Development and Testing Services	\$67
Other	\$350

Telecommunications services are the top ICT services export, but fell from \$80 million in 2013 to \$48 million in 2022 (-40%).

Financial management and advisory services are Pennsylvania's 2nd district's top potentially ICT-enabled services export, growing from \$210 million in 2013 to \$243 million in 2022 (16%).