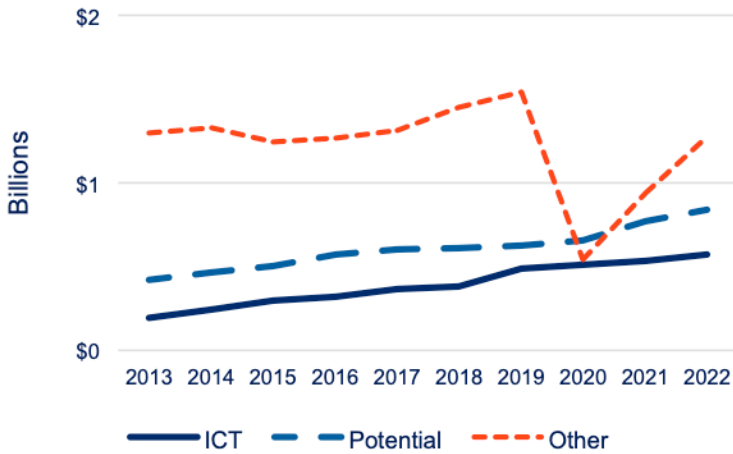




# Virginia's 10th and Digital Trade

VA-10 Services Exports, 2013-2022



ICT services exports grew from \$194 million in 2013 to \$575 million in 2022 (197%), supporting 1,491 direct and 1,399 indirect jobs in 2022.

Potentially ICT-enabled services exports grew from \$421 million to \$838 million (99%), supporting 3,197 direct and 2,162 indirect jobs in 2022.

Exports of other services grew from \$1.3 billion in 2013 to \$1.5 billion in 2019 (19%), before falling sharply due to Covid-19. They have not yet fully recovered.

**Virginia's 10th district's digitally tradeable services exports supported 4,688 direct and 3,561 indirect American jobs in 2022.**

Top Markets for Digitally Tradeable Services from VA-10, 2022 (\$M)

| Country                    | ICT   | Potential | Total |
|----------------------------|-------|-----------|-------|
| Europe                     | \$247 | \$469     | \$716 |
| Asia & Pacific (ex. China) | \$137 | \$155     | \$292 |
| North America              | \$94  | \$95      | \$189 |
| Central & South America    | \$58  | \$60      | \$118 |
| Middle East & Africa       | \$16  | \$33      | \$49  |
| China                      | \$23  | \$25      | \$48  |

Europe was Virginia's 10th district's top market for digitally tradeable services, followed by Asia & Pacific (ex. China).

Virginia's 10th district's exports of ICT services to Switzerland grew from \$10 million in 2013 to \$50 million (+376%) in 2022.

The "Digital Dozen" accounted for \$586 million out of Virginia's 10th district's \$1.4 billion in exports of digitally tradeable services in 2022.

Top Digitally Tradeable Services Exports from VA-10, 2022 (\$M)

| Type (ICT in bold)                                   | Total |
|--|-------|
| Business Management and Consulting Services          | \$436 |
| <b>Computer Software Services</b>                    | \$361 |
| <b>Misc. Computer Services</b>                       | \$105 |
| <b>Cloud Computing and Data Storage</b>              | \$87  |
| Misc. Business, Professional, and Technical Services | \$69  |
| Other  | \$356 |

Computer software services are the top ICT services export, growing from \$122 million in 2013 to \$361 million in 2022 (196%).

Business management and consulting services are Virginia's 10th district's top potentially ICT-enabled services export, growing from \$131 million in 2013 to \$436 million in 2022 (234%).